



Naturally  
ELEGANT WINES



Native Point News  
Summer 2010-11

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## Windermere Café our cellar door

Native Point Wines is pleased to announce the opening of our new cellar door at the Windermere Corner Café managed by Kerry Schapel and Maree Wakeling.

The new location is listed in the 2010/11 Tamar Valley Wine Route and the Wine Tasmania Wine Route brochures and on their respective websites [tamarvalleywines.com.au](http://tamarvalleywines.com.au) & [www.winetasmania.com.au/wine-route](http://www.winetasmania.com.au/wine-route).

The cellar door is open from 8.00am to 6.00pm 7 days a week, 364 days a year (closed on New Years Day) and is conveniently located on the East Tamar Highway, 10 minutes north of Launceston on the corner of the East Tamar Hwy and Windermere Rd Windermere, phone 6328 1335.

Come and enjoy a tasting of our award winning Pinot Noir, Sauvignon Blanc, Riesling and Pinot Gris; stay for lunch on your way to or from other

New release:  
Sparkling Rosé

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**Buy your Native Point wine from our cellar door at the Windermere Corner Cafe.**

Tamar Valley vineyards; or visit the Native Point vineyard and meet the owners Sheena & Tim High (please phone ahead on 6328 1628).

The café serves all day breakfasts, lunch and gourmet platters, and also features paintings and crafts from local artists.

Just launched:  
our new website

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Wines are of course available for sale to take with you, or posted to your home.

**Tastings and Sales  
Windermere Corner Cafe  
2 Windermere Rd,  
Windermere  
Ph. 6328 1335**

Join the Native Point  
Wine Club

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# Celebrate in style with our new release Sparkling Rosé

Native Point Wines has just released our first Sparkling Rosé in time for Christmas and the summer.

Vintage 2008, made entirely from estate grown Pinot Noir, the style is a light, fresh sparkling wine produced by the traditional method of in-bottle secondary fermentation. Finished with a pleasing salmon pink colour, the style follows all Native Point Wines, being fruit driven with a crisp, dry finish. The base wine is from a larger batch of 3.7 tonnes picked in 2008 currently ageing in bottle for release in 2014.

Enjoy as an appetizer with canapés, or with seafood.

Priced at \$25 per bottle, only 500 bottles have been produced, and we expect to sell out very quickly, so order your half dozen bottles now!



# Visit us at our just launched website: [www.nativepoint.com](http://www.nativepoint.com)

Last month saw the launch of our website: [www.nativepoint.com.au](http://www.nativepoint.com.au)

Featuring background information about Native Point Wines, tasting notes, club membership forms and order forms among a range of other features, the website is the best place to find out about Native Point Wines.

Sheena and Tim also maintain a blog on the site, so you'll be able to keep up to date with all the events and goings on at the vineyard.

**Bookmark [nativepoint.com](http://nativepoint.com) now for your taste of the East Tamar.**



## Contact Native Point Wines

p: 03 6328 1628  
f: 03 6328 1147  
e: [info@nativepoint.com](mailto:info@nativepoint.com)  
[www.nativepoint.com.au](http://www.nativepoint.com.au)

Tastings and Sales  
Windermere Corner Cafe  
2 Windermere Rd, Windermere

Vineyard  
718 Windermere Rd, Swan Bay

Postal address  
PO Box 714,  
Launceston, TAS, 7250

## Summer gift ideas

**Twin pack** - a festive red and white for \$50.  
...that's a saving of \$10

Enjoy our limited release, multiple award winning 2005 Pinot Noir and make your selection from our 2009 white wines - Riesling, Sauvignon Blanc or Pinot Gris.



## 15% discount

Enjoy a 15% discount on orders of six or more wines for drinking over Christmas and the New Year.

White Wines **reduced to** \$21.25 / bottle  
2008 Pinot Noir **reduced to** \$25.50 / bottle  
2005 Pinot Noir **reduced to** \$30.00 / bottle

## New release

Toast the festive season with the first release of Native Point Vintage Sparkling Rosé  
... \$25.00 per bottle

Available at the  
Windermere Corner Cafe until  
Australia Day - January 26, 2010

*Native Point*  
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ELEGANT WINES

t: 6328 1628; f: 6328 1147; e: [info@nativepoint.com](mailto:info@nativepoint.com)

# Membership benefits



Membership has its rewards and we'd like to reward you with the following benefits that we're sure you'll enjoy.

Six bottles of Native Point wines delivered to your door anywhere in Australia twice a year, meaning you purchase a dozen bottles during the course of the year at a significant discount.

A quarterly newsletter featuring:

- informative tasting notes
- observations from the vineyard

- food/wine matching suggestions
- invitations to café nights and other events such as winery tours
- first access to new vintages
- vouchers for discounted wines at events such as Festivale and the Taste of Tasmania

Join now for just \$132 and we'll ship you six bottles of Native Point Wines, then in six months we'll debit your card for a further \$132, shipping you six more bottles, ensuring you can enjoy the elegance of our wines throughout the year.

## In Brief

### Dates for your diary

Put the following dates in your diary and come along and say hello to us in our stall:

- The Taste Festival  
Hobart, December 28, 2010 to January 3, 2011
- Australia Day Celebration  
Smithton, January 26, 2011
- Festivale  
Launceston, February 11-13, 2011
- Taste the Harvest  
Devonport, March 13, 2011

And don't forget that our regular Friday drinks are on at the Windermere Corner Cafe.

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### Recent wine show awards

We were awarded two silver medals and a bronze at the 2010 Wrest Point Royal Hobart International Wine Show last month. Our medal winners were the:

2005 Pinot Noir: Silver  
2009 Riesling: Silver  
2008 Pinot Noir: Bronze  
Held in November each year the Wrest Point Royal Hobart International Wine Show is one of the most significant events in the Australian wine industry and has grown to become the second largest in the country.



## Membership Form

### Member details

Yes, I'd like to join the Native Point Wine Club  
 Please debit my credit card \$132 now and then debit it again for \$132 in six months time, when I will receive six more bottles of Native Point Wines

Title: ..... First Name: ..... Last Name: .....  
 Occupation: ..... Street: .....  
 Business Hours Telephone: ..... Town/City: .....  
 Mobile Number: ..... State: ..... Postcode:      
 Club joining date: ..... Email address: .....

Instructions on delivery:  
(all deliveries by Australia Post unless requested otherwise)

### Payment Details

I'd like to pay by Visa  
 I'd like to pay by Mastercard

Expiry date: ...../.....

Cardholder's Name: ..... Signed: .....

Send this membership form to:

mail: PO Box 714, Launceston, TAS, 7250; f: 03 6328 1147; e: info@nativepoint.com